



Government of Odisha  
Planning & Convergence  
Department

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**RFPNo:1**

PC-SDG-MISC-0022-2020

Date:23.07.2021

**REQUEST FOR PROPOSAL**

**Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha**

Planning & Convergence department, Govt. of Odisha invites sealed proposals from eligible bidders to carryout "Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha". Bidders fulfilling the prescribed eligibility criteria of the RFP can access and download the complete RFP Document and other details from [www.pc.odisha.gov.in](http://www.pc.odisha.gov.in)

The major events under the bid process are:

| Sl. No. | List of Key Events               | Critical Dates      |
|---------|----------------------------------|---------------------|
| 1       | Date of Issue of RFP             | 23.07.2021          |
| 2       | Last Date for Submission of Bid  | 25.08.2021 -5.00 PM |
| 3       | Date of Opening of Technical Bid | 27.08.2021          |
| 4       | Date of Opening of Financial Bid | 06.09.2021          |

The proposal complete in all respects must reach the undersigned by **Speed Post/Registered Post** only latest by **25.08.2021 before 5.00 PM** in a sealed envelope clearly mentioning on the top of it "REQUESTFORPROPOSAL-SELECTION OF AGENCY FOR ESTABLISHMENT OF PROJECT MANAGEMENT UNIT (PMU) TOWARDS ACHIEVING SDG: 2030 AGENDA IN ODISHA". The proposals received beyond the last date and time will be rejected. The authority reserves the right to reject any/ all proposals without assigning any reason there of.

**Address for Submission of Proposal:**

**OSD-cum-Special Secretary to Government,  
Planning & Convergence Department,  
Lokaseva Bhavan, Bhubaneswar,  
PIN-751001, Odisha**

**OSD-cum-Special Secretary to Government  
Planning & Convergence Department**

**REQUEST FOR PROPOSAL**

**Selection of Agency for Establishment of Project  
Management Unit (PMU) towards achieving SDG: 2030  
agenda in Odisha**



**GOVT. OF ODISHA**

**PLANNING & CONVERGENCE DEPARTMENT**

**July,2021**

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## **DISCLAIMER**

This Request for Proposal (**RFP**) is issued by the **Planning & Convergence (“P&C”) Department, Government of Odisha.**

While the information in this RFP has been prepared in good faith, it does not support to be comprehensive or to have been independently verified. Neither P&C Department nor any of its officers or employees, nor any of their advisers nor consultants accept any liability or responsibility for the accuracy, reasonableness or completeness of, or for any errors, omissions or misstatements, negligent or otherwise, relating to the proposed assignment, or makes any representation or warranty, express or implied, with respect to the information contained in this RFP or on which this RFP is based or with respect to any written or oral information made or to be made available to any of the recipients or their professional advisers and, so far as permitted by law and except in the case of fraudulent misrepresentation by the party concerned, and liability therefore is hereby expressly disclaimed.

The information contained in this RFP is selective and is subject to updating, expansion, revision and amendment at the sole discretion of the Client. It does not claim to contain all the information that a recipient may require for the purposes for making a decision for participation in this selection process. Each bidder must conduct its own analysis of the information contained in this RFP, to correct any inaccuracies therein and is advised to carry out its own investigation into the proposed assignment, the regulatory regime which applies thereto and by and all matters pertinent to the project and to seek its own professional advice on the legal, financial and regulatory consequences of entering into any agreement or arrangement relating to the project.

This RFP includes certain statements, information, projections and forecasts with respect to the proposed assignment. Such statements, information, projections and forecasts reflect various assumptions made by the management, officers and employees of the Client, which (the assumptions and the base information on which they are made) may or may not prove to be correct. No representation or warranty is given as to the reasonableness of forecasts or the assumptions on which they may be based and nothing in this RFP is, or should be relied on as, a promise, representation or warranty.

The P&C Department, Government of Odisha shall be the sole and final authority with respect to selection of a consultant for the purpose through this RFP.

**BIDDER DATA SHEET**

| Sl No | Particular                                    | Details  |
|-------|---|--|
| 1.    | Name of the Client                            | Planning & Convergence Department,<br>Govt. of Odisha  |
| 2.    | Method of Selection                           | Quality and Cost Based Selection (QCBS)<br>Method  |
| 3.    | Availability of RFP Document                  | <a href="http://www.pc.odisha.gov.in">www.pc.odisha.gov.in</a>   |
| 4.    | Date of Issue of RFP                          | July 23,2021   |
| 5.    | Deadline for Submission of Pre-Proposal Query | July 30,2021   |
| 6.    | Issue of Pre-proposal Clarifications          | August 06, 2021  |
| 7.    | Last Date for submission of Proposal          | August 25, 2021- 5.00 PM   |
| 8.    | Date of opening of Technical Proposal         | August 27, 2021  |
| 9.    | Date of Technical Proposal Presentations      | September 02, 2021   |
| 10.   | Date of opening of Financial Proposal         | September 06, 2021   |
| 11.   | Issue of Work Order                           | September 08,2021  |
| 12.   | Expected Date of Commencement of Assignment   | 18 <sup>th</sup> September,2021  |
| 13.   | Bid Processing Fee (Non-Refundable)           | <p>INR10,000/- (Rupees Ten Thousand) (including GST) in the form of demand draft drawn in favor of “<b>DDO cum Under Secretary to Government, Planning &amp; Convergence Department</b>” drawn in any Scheduled Commercial Bank payable at Bhubaneswar.</p> <p>The Bid Processing Fee shall be submitted along with the 1<sup>st</sup> Inner Envelope of the Technical Proposal.</p> |
| 14.   | Bid Security Declaration                      | All bidders will be required to submit a bid security declaration as provided in TECH 11 of this document  |
| 15.   | Contact Person                                | Joint Secretary to Government, SDG Cell, Planning & Convergence Department, Lokaseva Bhavan, Bhubaneswar-751001.   |

| SI No | Particular                                | Details   |
|-------|---|---|
| 16.   | <b>Address for Submission of Proposal</b> | OSD-cum-Special Secretary to Government, Planning & Convergence Department, LokaSeva Bhavan, Odisha State Secretariat, Bhubaneswar, PIN-751001 Odisha.<br>Mode of Submission: <b>Speed Post / Registered Post</b> only to the address as specified above during the office hour only. Submission of bid through any other mode and late bid will be rejected. |
| 17.   | <b>Place of Opening of Proposal:</b>      | <b>Conference Hall of Planning &amp; Convergence Department, LokaSeva Bhavan , Government of Odisha, Bhubanesawar</b>   |

*For details please visit: [www.pc.odisha.gov.in](http://www.pc.odisha.gov.in)*

**SECTION:1**

**LETTER OF INVITATION**

## **LETTER OF INVITATION**

RFP No: \_\_\_\_\_

Dated: \_\_\_\_\_

**Name of the Assignment: Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha**

1. **P&C Department**, Govt. of Odisha (The Client) invites sealed proposal from eligible bidder under the process for “**Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha**”. More details on the proposed study are provided at **Section-3: Terms of Reference (ToR)** of this RFP Document.
2. A bidder will be selected under **QCBS Selection** procedure as prescribed in the RFP Document in accordance with the policies and procedures accompanying the Guideline of P&C Department, Govt. of Odisha for “**Guidelines for Engagement of Consultants and Outsourcing of Services**” circulated vide Office Memorandum No. 37323/F, Dated: 30.11.2018 of Finance Department, Govt. of Odisha.
3. The proposal complete in all respect as specified in the RFP Document must be accompanied with a **Non- refundable** amount of **Rs. 10,000/- (Rupees Ten Thousand only)** towards **Bid Processing Fee** in favor of “**DDO cum Under Secretary to Government, P&C Department**”, drawn in any scheduled commercial bank and payable at Bhubaneswar, Odisha failing which the bid will be rejected.
4. The proposal must be delivered at the specified address as per the Bidder Data Sheet by **Speed post / Registered Post** only. The Client shall not be responsible for postal delay or any consequence. Submission of proposal through any other mode will be rejected.
5. The last date and time for submission of proposal complete in all respects is **Dt. 25.08.2021 before 5.00 PM** and the date of opening of the technical proposal is **Dt. 27.08.2021** in the presence of the bidder’s representative at the specified address as mentioned in the Bidder Data Sheet (**Sl. no.14**). Representatives of the bidders may attend the meeting with due authorization letter on behalf of the bidder.
6. This RFP includes following sections:
  - a. Letter of Invitation [**Section – 1**]
  - b. Information to the Bidder [**Section – 2**]
  - c. Terms of Reference [**Section – 3**]
  - d. Technical Proposal Submission Forms [**Section – 4**]
  - e. Financial Proposal Submission Form (**Section –5**)
  - f. Annexure (**Section – 6**)
7. While all information/data given in the RFP are accurate within the consideration of scope of the proposed assignment to the best of the Client’s knowledge, the Client holds no responsibility for accuracy of information and it is the responsibility of the bidder to check the validity of information/data included in this RFP. The Client reserves the right to accept / reject any / all proposals / cancel the entire selection process at any stage without assigning any reason thereof.

***OSD-cum-Special Secretary to Government  
P&C Department***



**SECTION:2**

**INFORMATION TO THE BIDDER**

**1. Pre-Qualification Criteria:**

Before opening and evaluation of the technical proposals, each bidder will be assessed based on the following pre-qualification criteria. The bidder is required to produce the copies of the required supportive documents / information as part of their technical proposal failing which the proposals will be rejected.

| Sl. No.  | Eligibility Criteria   | Supportive Documents   |
|--|--|--|
| 1.   | The Bidder should be a Company/ Firm/ LLP registered in India with a track record of providing consulting/ advisory services for at least 5 years as on March 31, 2021                                     | Incorporation/ Registration/Incorporation Certificate.   |
| 2.   | The Bidder should have an average <b>consulting</b> turnover of minimum INR 50 crore during last three financial years (FY 2017-18, FY 2018-19, FY 2019-20)  | Certificate from statutory auditor/ audited financial statements for the three financial years |
| 3.   | The Bidder should have experience of working on minimum five (5) PMU assignments of a minimum duration of 1 year with Central/ State Government agencies in India  | Work Order/ Copy of agreement/ Completion certificate  |
| 4.   | The Bidder should have experience of completing consulting assignments of minimum duration of 6 months with Government of India / three (3) different State Government Departments/ Departmental agencies. | Work Order/ Copy of agreement/Completion certificate   |
| 5.   | The Bidder should have experience of completing at least one (1) SDG advisory assignment for a Central/ State Government agency in India   | Work Order/ Copy of agreement/ Completion certificate  |
| <p><b>Any kind of consortium/ Joint Venture with other firms is not allowed.</b></p> |  |  |

## **2. Documents / Formats needs to be submitted along with TECHNICAL PROPOSAL :**

The bidder has to furnish the following documents duly signed in along with their Technical Proposal:

- Filled in Bid Submission Check List in Original (**Annexure-I**)
- Covering letter (**TECH – 1**) on bidder's letterhead requesting to participate in the selection process.
- Bid Processing Fee as applicable.
- Copy of Certificate of Incorporation/ Registration.
- Copy of PAN.
- Copy of Goods and Services Tax Identification Number (GSTIN).
- Copies of IT Return for the last three Financial years (**FY 2017-18 ,2018-19 & 2019-20**).
- General Details of the Bidder (**TECH – 2**).
- Financial Details of the bidder (**TECH – 3**) along with all the supportive documents as applicable duly signed as per the instruction.
- Power of Attorney (**TECH – 4**) in favor of the person signing the bid on behalf of the bidder or Board of Directors
- List of completed assignments of similar nature (Past Experience Details, **TECH – 5**) along with copies of contracts / work orders / completion certificate from previous Clients.
- Self-Declaration regarding Conflict of Interest (**TECH - 6**)

***Bidders should submit the required supporting documents as mentioned above. Bids not conforming to the eligibility criteria and non-submission of required documents as listed above will lead to rejection of the bid. Submission of forged documents will also result in rejection of the bid. Bidders are advised to study all instructions, forms, terms & conditions and other important information as mentioned in the RFP Document. The proposal must be complete in all respect, indexed and hard bound. Each page should be numbered and signed by the authorized representative.***

## **3. Bid Processing Fee :**

The bidder must furnish as part of technical proposal, the required bid processing fee amounting to **Rs. 10,000/- (Ten Thousand Rupees Only)** in shape of DD / BC from any scheduled commercial bank in favor of “**DDO cum Under Secretary to Government, P&C Department**” payable at Bhubaneswar. Proposals received without bid processing fee will be out rightly rejected.

## **4. Bid Security Declaration:**

All bidders will be required to submit a bid security declaration as provided in TECH 11 of this document. Any Bidder violating the stipulated conditions in the Bid Security Declaration will be suspended for a period of period of one year.

## **5. Validity of the Proposal:**

Proposals shall remain valid for a period of **180 (One Hundred Eighty Days)** from the date of opening of the technical proposal. The Client reserves the rights to reject a proposal valid for a shorter period as non-responsive and will make the best efforts to finalize the selection process and award of the contract within the bid validity period. The bid validity period may be extended on mutual consent.

## **6. Pre -Proposal Queries:**

Bidders are allowed to submit their queries in respect of the RFP and other details if any, to P&C Department through e-mail at [sdgcellpnc@gmail.com](mailto:sdgcellpnc@gmail.com) till **30.07.2021**. Clarifications to the above will be uploaded in the P&C Department website / clarified through email to the respective bidders for the purpose of preparation of the proposal. Request for alternation / change in existing terms and conditions of the RFP will not be considered / entertained.

**REQUESTFORPROPOSAL**

## 7. Submission of Proposal:

Bidder must submit their proposals by **Registered Post / Speed Post** only to the specified address on or before the last date and time for submission of proposals as mentioned in Bidder Data Sheet. The Client will not be responsible for postal delay / any consequence in receiving of the proposal. The proposal must have to be submitted in two parts. Each part should be separately bound with no loose sheets. Each page of the two parts should be page numbered and in conformation to the eligibility qualifications and clearly indicated using an index page. The Client will not consider any proposal that arrives after the deadline as prescribed in the Bidder Data Sheet. Any Proposal received after the deadline will be out rightly rejected by the Client.

The procedure for submission of the proposal is described below:

### i) **Technical Proposal (Original + 1 Copy):**

The envelope containing technical proposal shall be sealed and superscripted as "**Technical Proposal – Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha**" and to be furnished inside one envelope. The duly filled-in technical proposal submission forms, with all the supportive documents and information have to be furnished as part of technical proposal.

### ii) **Financial Proposal (Original):**

The envelope containing financial proposal shall be sealed and superscripted as "**Financial Proposal – Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha**". The duly filled-in financial proposal submission forms should contain the detail price offer for the proposed assignment and to be furnished as per the prescribed format only.

The "**Technical Proposal**" and "**Financial Proposal**" must have to be submitted in two separate sealed envelopes (with respective marking in bold letters) along with the prescribed formats/information mentioned in the RFP Document. The first envelope must be marked as "**TECHNICAL PROPOSAL (Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha)**".

The second envelope must be marked as "**FINANCIAL PROPOSAL (Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha)**" and it should contain Financial Proposal only. Both the above envelopes have to be sealed and placed inside a third main envelope with proper labeling of following information in bold:

**NAME OF THE ASSIGNMENT:  
RFP NUMBER AND DATE:  
NAME OF THE BIDDER:  
DEADLINE FOR SUBMISSION OF BID:  
NAME AND ADDRESS OF THE BIDDER:**

***Any deviation from the prescribed procedures / information / formats / conditions shall result in out-right rejection of the proposal. All the pages of the proposal have to be sealed and signed by the authorized representative of the bidder. Bids with any conditional offer shall be out rightly rejected. All pages of the proposal must have to be sealed and signed by the authorized representative of the bidder. Any conditional bids will be rejected.***

## 8. Opening of the proposal:

The FIRST ENVELOPE containing **TECHNICAL PROPOSAL** will be opened in the initial stage by the Client in presence of the bidder's representatives at the location, date specified in the Bidder Data Sheet. The Client will constitute a Consultant Evaluation Committee (CEC) to evaluate the proposals

submitted by bidders. Only one representative with proper authorization letter from the participating bidder will be allowed to attend the bid opening meeting. The **SECOND ENVELOPE** containing **FINANCIAL PROPOSAL** only of the **technically qualified bidders** will be opened after completion of technical evaluation stage. The date for opening of the financial proposal will be intimated accordingly to the technically qualified bidders well in advance.

## 9. **Evaluation of Proposal:**

A Three stage evaluation process will be conducted as explained below for evaluation of the proposals:

- **Preliminary Evaluation (1<sup>st</sup> Stage):** Preliminary evaluation of the proposals will be done to determine whether the proposal comply to the prescribed eligibility condition and the requisite documents / information have been properly furnished by the bidder or not. Submission of following documents / information will be verified:
  - ✓ Filled in Bid Submission Check List in Original (**Annexure-I**)
  - ✓ Covering letter (**TECH A – 1**) on bidder's letterhead requesting to participate in the selection process.
  - ✓ Bid Processing Fee as applicable.
  - ✓ Copy of Certificate of Incorporation/ Registration.
  - ✓ Copy of PAN
  - ✓ Copy of Goods and Services Tax Identification Number (GSTIN)
  - ✓ Copies of IT Return for the last three Financial years (**FY2017-18 ,2018-19 & 2019-20**).
  - ✓ General Details of the Bidder (**TECH – 2**).
  - ✓ Financial Details of the bidder (**TECH – 3**) along with all the supportive documents as applicable duly signed and certified as per the instruction.
  - ✓ Power of Attorney (**TECH – 4**) in favor of the person signing the bid on behalf of the bidder.
  - ✓ List of completed assignments of similar nature (Past Experience Details, **TECH – 5**) along with copies of contracts / work orders / completion certificate from previous Clients.
  - ✓ Self Declaration on Conflict of Interest (**TECH - 6**).
  - ✓ Duly filled in Technical Proposal Forms (**TECH - 7 to 11**)
  - ✓ All the pages of the proposal and enclosures/attachments are signed by the authorized representative of the bidder.

***\* Bids not complying to any of the above requirement, will be out rightly rejected at the discretion of the Client's authority.***

- **TECHNICAL EVALUATION (2<sup>nd</sup> Stage):** Technical proposal will be opened and evaluated for those bidders who qualify the preliminary evaluation stage.

Detailed evaluation process as per the following parameters will be adopted for evaluation of the proposals.

| Criteria  | Maximum Points |
|---|----------------|
| <b>1. Experience of the bidder</b>  | <b>30</b>      |
| <ul style="list-style-type: none"> <li>● Experience of undertaking PMU assignments of a minimum duration of 2 years with Central/ State Government agencies in India in sectors concerning one or more of the 17 SDG Goals</li> </ul> | 10             |

| Criteria  | Maximum Points |
|---|----------------|
| Each relevant assignment will carry 01 marks  |                |
| <ul style="list-style-type: none"> <li>• Experience of completing assignments of a minimum duration of 6 months with Government of India/ State Government Departments/Departmental agencies</li> </ul> <p>Each relevant assignment will carry 02 marks</p>   | 10             |
| <ul style="list-style-type: none"> <li>• Experience of SDG advisory assignments for Central/ State Government agencies in India</li> </ul> <p>Each relevant assignment will carry 02 marks</p>  | 10             |
| <p><b>2. Relevant experience of the key professional staff proposed for the Assignment</b></p> <p>The PMU will comprise of multi-disciplinary project team of 10 team members as described below:</p>   | <b>30</b>      |
| <p><b>a) Team Leader</b></p> <ul style="list-style-type: none"> <li>• Master's Degree in Public Policy/Administration or Post-Graduate in Social Sciences from reputed National/International Institution/ University, with minimum 10 years of experience in implementation of Central/ State Government initiatives and experience of managing at least 1 PMU of minimum one year duration</li> </ul> <p>10-12 years of experience – 6 marks<br/>More than 12 years of experience – 7 marks</p> <p>Master's Degree from <b>a reputed National/International Institution/ University like IIT, IIM etc</b> – 2 marks</p> | 9              |
| <p><b>b) Sector Lead – Environment</b></p> <ul style="list-style-type: none"> <li>• Master's Degree in Environment from reputed National/International Institution/ University, with minimum 7 years of experience in environment guidelines, regulations etc. for Central/ State Government</li> </ul> <p>7-9 years of experience – 2 marks<br/>More than 9 years of experience – 3 marks</p> <p>Master's Degree from <b>a reputed National/International Institution/ University like IIT, IIM etc</b> – 1 mark</p>   | 4              |
| <p><b>c) Sector Lead – Social</b></p> <ul style="list-style-type: none"> <li>• Master's Degree in any Social Sciences from reputed National/International Institution/ University, with minimum</li> </ul>  | 4              |

| Criteria   | Maximum Points |
|--|----------------|
| <p>7years of experience in social development guidelines, regulations etc. for Central/ State Government<br/>                     7-9 years of experience – 2 marks<br/>                     More than 9 years of experience – 3 marks<br/>                     Master's Degree from <b>a reputed National/International Institution/ University like IIT, IIM etc</b> – 1 mark</p>  |                |
| <p><b>d) Sector Lead – Economic</b></p> <ul style="list-style-type: none"> <li>• Master's Degree in Economics from reputed National/International Institution/ University, with minimum 7 years of experience in economic development for Central/ State Government<br/>                     7-9 years of experience – 2 marks<br/>                     More than 9 years of experience – 3 marks<br/>                     Master's Degree from <b>a reputed National/International Institution/ University like IIT, IIM etc</b> – 1 mark</li> </ul>  | 4              |
| <p><b>e) 3 Consultants</b></p> <ul style="list-style-type: none"> <li>• Master's degree from reputed National/International Institution/ University, with minimum 4 years of experience working with Central and State Government agencies. The following 3 demonstrable expertise are expected amongst the 3 Consultants:                             <ul style="list-style-type: none"> <li>i. Documentation and Reporting</li> <li>ii. MIS and M&amp;E</li> <li>iii. Data analysis and data visualization</li> </ul> </li> </ul> <p>Each consultant will be given a maximum of 02 marks</p> | 6              |
| <p><b>f) 3 Analysts</b></p> <ul style="list-style-type: none"> <li>• Master's degree from reputed National/International Institution/ University, with minimum 1 year of experience working with Central and State Government agencies</li> </ul> <p>Each Analyst will be given a maximum of 01 marks</p>  | 3              |
| <p><b>3. Presentation on Approach, methodology and work plan for the assignment</b></p>  | <b>30</b>      |
| <p><b>4. Firm turnover</b></p> <p>INR 50 Cr – INR 500 Cr – 5 points<br/>                     INR 500 Cr – INR 1,000 Cr – 7 points</p>  | <b>10</b>      |

| Criteria                           | Maximum Points |
|------------------------------------|----------------|
| INR 1,000 Cr and above - 10 points |                |
| <b>Total</b>                       | <b>100</b>     |

Copies of work orders/agreement/ completion certificates must be submitted as a proof for each assignment. No assignment should be repeated across various categories of evaluation parameters. Ongoing assignments will be considered for evaluation only if 6 months of the project period have elapsed.

All the 10 team members of the PMU are expected to be deployed full-time for a period of 3 years at P&C Department. Office space with necessary facilities shall be provided by the P&C Department to the PMU team. None of the team members should engage in any other engagement while being deployed at the PMU.

The Team Leader and the 3 Sector Leads are expected to have strong analytical skills and ability to comprehend and optimally utilize various databases on the development and socio-economic indicators at State and District level maintained by various agencies for strategic planning. The entire team should have requisite skill in data analysis, integration, visualization techniques to prepare required periodic analytical reports on SDG goals at the State & District levels.

In case the Department needs any additional resources with specific expertise for a certain duration of the assignment towards successful achievement of the desired outcomes, the same shall be deployed by the selected bidder as per mutually agreed terms and conditions.

**\* Bidders who secure above 70 marks from the total (100 marks) in the technical proposal will be called for financial evaluation.**

- **FINANCIAL EVALUATION (3<sup>rd</sup> Stage):** The financial proposals of only those bidders qualifying the technical evaluation (2<sup>nd</sup> Stage) shall be opened at this stage in the presence of the bidder's representative who wishes to attend the meeting with proper authorization letter. The name of the bidder along with the quoted financial price will be announced during the meeting.

## **10. Evaluation Process:**

**QCBS** method will be followed during the overall selection process. The financial bids of technically qualified bidders will be opened on the prescribed date in the presence of bidder's representatives.

The lowest evaluated Financial Bid (Fm) shall be given the maximum financial score (Sf) of 100. The formula for determining the financial scores of all other bids shall be calculated as follows:  $Sf = 100 \times Fm/F$ , in which "Sf" is the financial score, "Fm" is the lowest price, and "F" the price of the bid under consideration. The weights given to the Technical (T) and Financial (P) Bids shall be:

$$T = 80, \text{ and} \\ P = 20$$

Bids shall be ranked according to their combined scores, calculated using the technical score (St) and financial score (Sf) and the weights as follows:

$$S = St \times T\% + Sf \times P\%$$

The bidder, who has the highest score in the QCBS and shall be called for further process leading to the award of the contract. The bid price will include all taxes as applicable and shall be in Indian Rupees. Prices quoted in the bid must be firm and final, and shall not be subject to any modifications on any account whatsoever. **In case of a tie, the bidder having higher technical score will be considered the preferred bidder.**



For the purpose of evaluation, the total evaluated cost shall be inclusive of all taxes & duties for which the Client will make payment to the consultant including overhead expenses .

#### **11. Performance Bank Guarantee: (PBG)**

Within 7 days of notifying the acceptance of a proposal for award of contract, each qualified bidder shall have to furnish a Performance Bank Guarantee amounting to **3% of the contract value** from a scheduled commercial bank situated in Bhubaneswar in favor of “**DDO cum Under Secretary to Government, P&C Department**”, as per the format at **Annexure- II**, for a period of three months beyond the entire contract period (i.e. PBG must be valid from the date of effectiveness of the contract to a **period of 3 months beyond the contract period**) as its commitment to perform services under the contract. Failure to comply with the requirements shall constitute sufficient grounds for the forfeiture of the PBG. The PBG shall be released immediately after three months of expiry of contract provided there is no breach of contract on the part of the qualified bidder. No interest shall be paid on the PBG.

#### **12. Contract Negotiation:**

Contract negotiation, if required will be held at a date, time and address as intimated to the selected bidder/s. The bidder will, as a pre-requisite for attendance at the negotiations, confirm availability of all the proposed staff for the assignment. Representative conducting negotiations on behalf of the bidder must have written authority to negotiate and conclude a contract. Negotiation will be performed covering technical and financial aspects, if any and availability of proposed professionals etc.

#### **13. Award of Contract:**

After completion of the contract negotiation stage, the Client will notify the successful bidder in writing by issuing an offer letter for signing the contract and promptly notifying all other bidders about the result of the selection process. The successful bidders will be asked to sign the contract after fulfilling all formalities within 15 days of issuance of the offer letter. After signing of the contract, no variation or modification of the terms of the contract shall be made except by written amendment signed by both the parties. The contract will be valid for **3 years** from the date of effectiveness of the contract. ***Sub-contracting / outsourcing of any form shall not be allowed for any activities under this RFP.***

#### **14. Conflict of Interest:**

Conflict of interest exists in the event of:

- (i) conflicting assignments, typically monitoring and evaluation/environmental assessment of the same project by the eligible bidder;
- (ii) Consultants, agencies or institutions (individuals or organizations) who have a business or family relation with the Client directly or indirectly; and
- (iii) practices prohibited under the anti-corruption policy of the Government of India and Government of Odisha. The bidders are to be careful so as not to give rise to a situation where there will be any conflict of interest with the Client as this would amount to their disqualification and breach of contract.

#### **15. Disclosure:**

- a. Bidders have an obligation to disclose any actual or potential conflict of interest. Failure to do so may lead to disqualification of the bidder or termination of its contract.
- b. Bidders must disclose if they are or have been the subject of any proceedings (such as blacklisting) or other arrangements relating to bankruptcy, insolvency or the financial standing of

the Bidder, including but not limited to appointment of any officer such as a receiver in relation to the Bidder's personal or business matters or an arrangement with creditors, or of any other similar proceedings.

- c. Bidders must disclose if they have been convicted of, or are the subject of any proceedings relating to:
- a criminal offence or other serious offence punishable under the law of the land, or where they have been found by any regulator or professional body to have committed professional misconduct;
  - corruption including the offer or receipt of an inducement of any kind in relation to obtaining any contract;
  - failure to fulfill any obligations in any jurisdiction relating to the payment of taxes or social security contributions.

#### **16. Anti-corruption Measure:**

- a. Any effort by Bidder(s) to influence the Client in the evaluation and ranking of financial proposals, and recommendation for award of contract, will result in the rejection of the proposal.
- b. A recommendation for award of Contract shall be rejected if it is determined that the recommended bidder has directly, or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question. In such cases, the Client shall blacklist the bidder either indefinitely or for a stated period of time, disqualifying it from participating in any related bidding process for the said period.

#### **17. Language of Proposals:**

The proposal and all related correspondence exchanged between the bidder and the Client shall be written in the **English** language. Supporting documents and printed literature that are part of the proposal may be in another language provided they are accompanied by an accurate translation of the relevant passages in English with self-certification for accuracy, in which case, for the purposes of interpretation of the Proposal, the translated version shall govern.

#### **18. Cost of bidding:**

The Bidder shall bear all costs associated with the preparation and submission of its proposal. The Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. Bidder/s is/are not allowed to submit more than one proposal under the selection process. Alternate bids are also not allowed.

#### **19. Legal Jurisdiction:**

All legal disputes are subject to the jurisdiction of **Hon'ble High Court, Odisha, Cuttack and Civil Court of Bhubaneswar only**.

#### **20. Governing Law and Penalty Clause:**

The schedule given for delivery is to be strictly adhered to in view of the strict time schedule. Any unjustified and unacceptable delay in delivery shall render the bidder liable for liquidated damages and thereafter the Client holds the option for cancellation of the contract for pending activities and complete the same from any other agency. The Client may deduct such sum from any money from their hands due or become due to bidder. The payment or deduction of such sums shall not relieve the bidder from his obligations and liabilities under the contract. The rights and obligations of the Client and the bidder under this contract will be governed by the prevailing laws of Government of India / Government of Odisha. Failure on bidder's part to furnish the deliverables as per the agreed timeline

will enforce a penalty @ **1% per week subject to maximum of 10% of the total contract value**. The amount will be deducted from the subsequent payment. In addition, the PBG amount shall also be forfeited. The decision of the authority placing the contract, whether the delay in development has taken place on account of reasons attributed to the bidder shall be final.

**21. Confidentiality:**

Information relating to evaluation of proposals and recommendations concerning awards shall not be disclosed to the bidders who submitted the proposals or to other persons not officially concerned with the process, until the publication of the award of contract. The undue use by any Consultant of confidential information related to the process may result in rejection of its proposal and may be subject to the provisions of the Client's antifraud and corruption policy. During the execution of the assignment except with prior written consent of the Client, the consultant or its personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the contract.

**22. Amendment of the RFP Document:**

At any time before submission of proposals, the Client may amend the RFP by issuing an addendum through P&C Department website. Any such addendum will be binding on all the bidders. To give bidders reasonable time in which to take an addendum into account in preparing their proposals, the Client may, at its discretion, extend the deadline for the submission of the proposals.

**23. Client's right to accept any proposal, and to reject any or all proposal/s**

The Client reserves the right to accept or reject any proposal, and to annul or amend the bidding / selection / evaluation process and reject all proposals at any time prior to award of contract award, without assigning any reason there of and thereby incurring any liability to the bidders.

**24. Copyright, Patents and Other Proprietary Rights:**

P&C Department, Government of Odisha shall be entitled to all intellectual property and other proprietary rights including but not limited to patents, copyrights and trademarks, with regard to documents and other materials which bear a direct relation to or are prepared or collected in consequence or in the course of the execution of this contract. At the Client's request, the Consultant shall take all necessary steps to submit them to the Client in compliance with the requirements of the contract.

**25. Replacement of Key Personnel:**

**The key professionals to be deployed under this contract are expected to be dedicated for the entire contract period. However the change will be allowed under following circumstances only after due approval:-**

**1. In case of non-satisfactory performance of any of the assigned personnel, the client reserves the right to request for a replacement. Once a request is raised, the consultant must provide the CV and other qualification and details of the replacement personnel so as to permit evaluation within 14 days. On receipt of such CVs, the client must process the same within 7 days and communicate its approval / rejection. In case of failure to provide replacement personnel within 14 days of communication of the request for a change to the satisfaction of the client, the client reserves the right to not make payment for the resource and the resource may be treated as withdrawn after communication of such rejection.**

**2. Under unavoidable circumstances of one or more key personnel becoming unavailable / leave the project for any reason there off, the consultant must notify the client at least 14 days in advance, explaining the circumstances necessitating the proposed replacement and submit**

**justification and qualification of replacement personnel in sufficient detail to permit evaluation of the impact on the engagement. On being duly satisfied, the request for change may be approved / rejected by the client within 7 days of receipt of the same.**

**Once the proposal for replacement is accepted, the consultant must replace the professional within 7 days of the communication of such approval. Client reserves the right to invoke the right to claim liquidated damages in case of failure of the Consultant to provide replacement personnel to the satisfaction of the Client after 2 such attempts.**

**Further, acceptance of such replacement by the client shall not relieve the consultant from responsibility for failure to meet the requirements of the contract. Any change in key professionals without due approval by the Authority will lead to implication of liquidated damages of 10% of the contract value.**

## **26. Force Majeure:**

For purpose of this clause, "Force Majeure" means an event beyond the control of the agency and not involving the agency's fault or negligence and not foreseeable. Such events may include, but are not restricted, wars or revolutions, fires, floods, riots, civil commotion, earthquake, epidemics or other natural disasters and restriction imposed by the Government or other bodies, which are beyond the control of the agency, which prevents or delays the execution of the order by the agency. If a force Majeure situation arises, the agency shall promptly notify Client in writing of such condition, the cause thereof and the change that is necessitated due to the condition. Until and unless otherwise directed by the Client in writing, the Agency shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event. The agency shall advise Client in writing, the beginning and the end of the above causes of delay, within seven days of the occurrence and cessation of the Force Majeure condition. In the event of a delay lasting for more than one month, if arising out of causes of Force Majeure, Client reserve the right to cancel the contract without any obligation to compensate the agency in any manner for whatsoever reason.

## **27. Settlement of Disputes:**

The Client and the Consultant shall make every effort to resolve amicably, by direct informal negotiation, any disagreement or dispute arising between them under or arising from or in connection with the Contract within thirty (30) days from the commencement of such informal negotiation. All dispute resolution proceedings shall be held at Bhubaneswar, Odisha, and the language of such proceedings and that of all documents and communications between the parties shall be in English. Development Commissioner-cum-Additional Chief Secretary and Secretary to Government, P&C Department will be the final authority to resolve the dispute arising between and the Client and the Consultant.

## **28. Disqualification of Proposal:**

The proposal is liable to be disqualified in the following cases as listed below:

- Proposal submitted without Bid Processing Fee as applicable
- Proposal not submitted in accordance with the procedure and formats as prescribed in the RFP
- During validity of the proposal, or its extended period, if any, the bidder increases the quoted prices
- Proposal is received in incomplete form
- Proposal is received after due date and time for submission of bid
- Proposal is not accompanied by all the requisite documents / information
- A commercial bid submitted with assumptions or conditions
- Bids with any conditional technical and financial offer
- If the bidder provides any assumptions in the financial proposal or qualifies the commercial proposal with its own conditions, such proposals will be rejected even if the commercial value

of such proposals is the lowest / best value

- Proposal is not properly sealed or signed
- Proposal is not conforming to the requirement of the scope of the work of the assignment.
- Bidder tries to influence the proposal evaluation process by unlawful/corrupt/fraudulent means at any point of time during the bid process
- If, any of the bid documents (including but not limited to the hard and soft/electronic copies of the same, presentations during evaluation, clarifications provided by the bidder), excluding the commercial bid, submitted by the bidder is found to contain any information on price, pricing policy, pricing mechanism or any information indicative of the commercial aspects of the bid;
- Bidders or any person acting on its behalf indulges in corrupt and fraudulent practices
- Any other condition / situation which holds the paramount interest of the Client during the overall *section process*.

**SECTION: 3**

**TERMS OF REFERENCE (ToR)**

## 1. Introduction

The Sustainable Development Goals (SDGs) adopted by the United Nations and all member states, under the 2030 Agenda, are the global roadmap to achieving sustainable development. The 2030 Agenda includes 17 overarching SDGs, 169 related targets and more than 230 indicators for monitoring their progress.

In 2021, the world enters the final decade for achieving the SDGs—the ‘Decade for Action’. Thus arises the need for an integrated solution across the country and the various States to respond to complex development challenges and accelerate progress towards achieving the SDGs.

The State has initiated some important steps in developing a framework for the realization of the SDG goals in the form of Odisha State Indicator Framework (OSIF) which identifies the state specific indicators connected to the targets and goals. OSIF has 367 indicators out of which 269 indicators are taken from NIF along with 98 State Specific Indicators, which includes 100 Outcome Indicators, 143 Output indicators and 124 Process Indicators. The State Government has also brought out the SDG Budget Statement, along with the budget 2021-2022 to align financial allocation with SDG Goals, their achievement and challenges. A state-level SDG dashboard is also in advanced stages of development. The steps initiated till now are helping the state in progressing in the right direction for fulfilling the goals.

P&C Department is the Nodal Department in the State to coordinate and keep track of the progress made by the state on achieving the SDGs. The Department is taking up initiatives for a strong, strategic, time-bound and coordinated interventions in the State towards achievement of SDG Goals.

With this background, P&C Department intends to deploy a Project Management Unit (PMU) to support the Government of Odisha in implementation of various initiatives towards achievement of SDGs agenda in the State. The PMU shall be the Resource Wing of P&C Department and the Nodal Data Analysis and Monitoring Centre concerning implementation of all aspects of SDG agenda in the State.

The detailed scope of work for the PMU is provided below.

## 2. Scope of the Assignment

The PMU will take up the following scope of work and activities towards strategic, time-bound and coordinated interventions towards achievement of SDG Goals by the State:

- (i) **Baselining:** The PMU will assist in preparation of comprehensive annual baseline report across all indicators for the State. The first baseline report for 2020-21 is expected to be submitted in Nov 2021. The subsequent annual baseline reports shall be submitted in June 2022 and June 2023.

The PMU will also provide technical assistance in conducting continuously district level ranking and assessment and provide district-wise inputs on required improvements towards achieving SDG goals. The PMU will assist in periodic review and updating of the State SDG Indicator Framework (SIF) in coherence with the National Indicator Framework (NIF), NITI Aayog's SDG India Index Indicators (SDGII) and also in keeping with the actual availability of data at the State level.

- (ii) **Prioritization of SDG Goals:** The PMU will prioritize SDG goals which are of utmost importance from the State perspective focusing especially on the ones where the State is lagging behind the National targets.
- (iii) **Visioning Exercise:** SDGs combine complex interlinkages, future uncertainty and transformational change and anticipating the progress and impact of the departmental efforts towards achieving them would be a key activity. PMU will provide inputs in budget-based

visioning exercise especially focusing on identified goals/ targets where the State is lagging behind the National Averages. The target setting will be done for all SIF Indicators in order to monitor performance.

The PMU will analyze various data sources with respect to economy and socio-developmental indicators towards achieving the vision of implementation of SDG goals.

- (iv) **Goal setting in convergence with Working Group:** There will be an interdepartmental Working Group with select officers in the rank of Secretaries, Directors and Collectors etc and Subject Matter Experts from reputed institutions to serve as a Think Tank on SDG Goal setting, Visioning and periodical review to suggest mid-term course correction.

The PMU will provide support to the working group to access their current status of the progress on the goals, identify monitorable targets, identification of priorities, short/medium/long term action plan and preparation of budgets required to achieve the goals based on timeline.

SDG implementation demands a high level of programmatic and resource convergence across different departments and agencies implementing different programmes /schemes. The PMU will prepare practical guidelines and implementable action plans for interdepartmental convergence in consultation with departments concerned and under the guidance of the TWGs.

- (v) **SDG Budgeting:** The PMU will work closely with each Department in linking the Department's request for grants as well as the annual outcome budgets to the SDG process and SDG budgeting, which will then be consolidated into SDG outcome budget for the State.

- (vi) **Technical assistance and advisory support for aligning the systems and process of concerned Departments & Districts to the related SDG goals:** The PMU will provide technical assistance in various aspects such as development of uniform structure of data collection, SoPs for regularizing disaggregated data reporting, department's benchmark their progress, revised indicators with quantifying deliverables, identifying priority areas and sharing best practices, identify cross-sector impacts of policies and linking scheme evaluation to targets etc. to align the systems and process of concerned Departments to the related SDG goals.

The PMU will provide guidelines and processes to Departments for priority-setting for all 17 SDGs and their targets. The PMU will assist in developing a standardized data management system at State, District and Panchayat levels. It would involve preparation of SoP manuals, toolkits and capacity development modules as necessary.

Similarly, the PMU will provide necessary orientation and technical support to the districts and Gram Panchayats in adopting and collecting/maintaining data along the DIF and GPIF respectively at least on an annual basis.

- (vii) **Coordination –** The PMU will ensure inter departmental coordination and continuous interaction and liaison with concerned Govt. of India ministries & NITI Aayog. The PMU will also assist in State's participation in various socio-economic rankings and awards relating to SDGs. The PMU will analyze, coordinate and report on MPI and other similar indices with multi-departmental approach/evaluation as and when brought out by Government of India.

The PMU will also provide assistance in analysis of various reports published by international and national institutions relating to SDGs and performance of the State with a purpose of bringing in improvements across various goals.

The PMU will engage and coordinate with various other agencies including development institutions, research institutions and concerned Government Departments towards implementation of SDG agenda in the State.



The PMU will bring out compendium of Best Practices of different States on various sectors periodically.

- (viii) **Monitoring and Evaluation** – An online dashboard for monitoring achievement of SDG goals and targets is under advanced stages of development by the State. The PMU will help in preparing a comprehensive framework for analysis of the data generated in the dashboard and provide advisory support for necessary action by the concerned Departments.
- (ix) **Partnerships** – The PMU will also help the State in building partnerships with various stakeholders, such as multi-lateral organizations, academia, civil society organizations, and private sector, focusing on identifying and scaling up innovations and developing new strategies and programmes; building capacities, improving participation, mobilization and empowerment of the community; and strengthening implementation and monitoring efficiency in various programmes/projects.
- (x) **Raising Awareness and Advocating for SDG implementation:** The PMU will also advice on preparation of an SDG Communication Strategy to build awareness amongst key stakeholders such as State Government Departments, academic institutions, Civil Society Organizations, private sector, and the media.

The PMU will develop and implement capacity development programmes for different target groups/stakeholders as required from time to time.

P&C Department shall facilitate the PMU in collection of various data & information from concerned Departments and Districts.

The PMU team members are expected to provide complete knowledge transfer during the assignment by way of imparting training and capacity building and also ensure complete handover to the Government officials for continuation of the initiatives and sustainable operations of the SDG Cell.

### 3. Deliverables and Payment Schedule

The assignment shall be for a period of 3-year duration from the date of effectiveness of the Contract. The deliverable and payment schedule shall be as follows:

| Sl. | Milestone  | Timeline (where 'T' is the date of signing of agreement) | Percentage of Fee                        |
|-----|--|--|--|
| 1   | Inception report and plan of action  | T + 20 days  | 10%                                      |
| 2   | <b>i. Submission of Baseline SDG Report</b><br><b>ii. Vision Document, and State SDG index covering all indicators</b> | <b>T + 3 months</b><br><b>T+6 months</b>                 | 15%                                      |
| 3   | Monthly progress reports   | Monthly  | 75% (equally divided across 36 payments) |
|     | <b>Total</b>   |  | <b>100%</b>                              |

In addition to providing updates on the activities undertaken during the month and the work plan for the subsequent month, the monthly progress reports must also cover **one SDG goal each month in order of priority as decided by the State Govt**, actionable activities and initiatives that must be undertaken by specific departments and districts towards achievements of the SDG goals in the State. The PMU must identify all such initiatives well in time to ensure their timely implementation by the concerned Departments and Districts.

The invoices will be paid within 2 weeks of the submission of the same.

#### **4. Reporting arrangements**

The PMU shall work under the direct supervision of Joint Secretary to Government (SDG), P&C Department, Government of Odisha. In addition, the PMU will coordinate with the Working Group in their various activities relating to implementation of SGD agenda in the State.

#### **5. Consultant Evaluation Committee (CEC)**

A **Consultant Evaluation Committee (CEC)** will be constituted under the Chairmanship of Development Commissioner-cum-Additional Chief Secretary to Government, P&C Department , Principal Secretary, WR, Principal Secretary Finance ,Principal Secretary, Industries, Principal Secretary, Law Secretary, IT as Members and OSD-cum-Special Secretary to Government , P&C Department as Member Convener to monitor the activities and deliverables of the PMU for the proposed assignment from time to time. Monitoring of success of the assignment will be done by the Committee and comments provided by the Committee must have to be complied to by the consultant accordingly.

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**SECTION:4**

**TECHNICAL PROPOSAL SUBMISSION FORMS**

**TECH - 1**  
**COVERING LETTER**  
**(ON BIDDER'S LETTER HEAD)**

[Location, Date]

To

**OSD-cum-Special Secretary to Government,  
Planning & Convergence Department  
Lok Seva Bhawan, Odisha State Secretariat  
Bhubaneswar, PIN-751001  
Odisha**

**Subject: Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG: 2030 agenda in Odisha [TECHNICAL PROPOSAL]**

Dear Sir,

I, the undersigned, offer to provide the services for the proposed assignment in respect to your Request for Proposal No. \_\_\_\_\_, Dated: \_\_\_\_\_. I hereby submitting the proposal which includes this technical proposal sealed under a separate envelope. Our proposal will be valid for acceptance up to **180 Days** and I confirm that this proposal will remain binding upon us and may be accepted by you at any time before this expiry date.

All the information and statements made in this technical proposal are true and correct and I accept that any misinterpretation contained in it may lead to disqualification of our proposal. If negotiations are held during the period of validity of the proposal, I undertake to negotiate on the basis of the proposal submitted by us. Our proposal is binding upon us and subject to the modifications resulting from contract negotiations.

I have examined all the information as provided in your Request for Proposal (RFP) and offer to undertake the service described in accordance with the conditions and requirements of the selection process. I agree to bear all costs incurred by us in connection with the preparation and submission of this proposal and to bear any further pre-contract costs. In case, any provisions of this RFP/ ToR including of our technical & financial proposal is found to be deviated, then your department shall have rights to reject our proposal. I confirm that, I have the authority to submit the proposal and to clarify any details on its behalf.

I understand you are not bound to accept any proposal you receive.

I remain,

Yours faithfully,

**Authorized Signatory with Date and Seal:**

**Name and Designation:** \_\_\_\_\_

**Address of Bidder:** \_\_\_\_\_

**REQUEST FOR PROPOSAL**

**TECH - 2**

**Bidder's Organization (General Details)**

| Sl. No. | Description  | Full Details |
|---------|--|--------------|
| 1       | <b>Name of the Bidder</b>  |              |
| 2       | <b>Address for communication:</b><br>Tel :<br>Email id:  |              |
| 3       | <b>Name of the authorized person signing &amp; submitting the bid on behalf of the Bidder:</b><br>Mobile No.:<br>Email id: |              |
| 4       | <b>Registration / Incorporation Details</b><br>Registration No:<br>Date & Year. :  |              |
| 5       | <b>Local office in Odisha</b><br><b>If Yes, Please furnish contact details</b>   | Yes / No     |
| 6       | <b>Bid Processing Fee Details</b><br>Amount:<br>BC/DD No. :<br>Date:<br>Name of the Bank:                                  |              |
| 7       | PAN Number   |              |
| 8       | Goods and Services Tax Identification Number (GSTIN)   |              |
| 9       | Willing to carry out assignments as per the scope of work of the RFP   | <b>YES</b>   |
| 10      | Willing to accept all the terms and conditions as specified in the RFP   | <b>YES</b>   |

**Authorized Signatory [In full and initials]:** \_\_\_\_\_  
**Name and Designation with Date and Seal:** \_\_\_\_\_

***Bidders should submit the required supporting documents as mentioned above. Non-submission of required documents as listed above will lead to rejection of the bid.***

**TECH-3**

**Bidder Organization (Financial Details)**

| <b>Financial Information in INR</b>  |                   |                   |                  |                |
|--|-------------------|-------------------|------------------|----------------|
| <b>Details</b>   | <b>FY2017 -18</b> | <b>FY2018 -19</b> | <b>FY2019-20</b> | <b>Average</b> |
| <b>Consulting Turnover (in Lakh)</b>   |                   |                   |                  |                |
| <p><b><i>Supporting Documents:</i></b></p> <p>Audited certified financial statements for the last three FYs (Submission of copies of Income &amp; Expenditure Statement and Balance Sheet for the respective financial years is mandatory along with this form)</p> <p><b><i>Filled in information in this format must have to be jointly certified and sealed by the CA and the authorized representative of the bidder and to be furnished in original along with the technical proposal failing which the proposal will be out rightly rejected. No scanned copy will be entertained.</i></b></p> |                   |                   |                  |                |

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***Signature and Seal of the Company Auditor with Date in original***

**Authorized Signatory [In full initials with Date and Seal]:** \_\_\_\_\_

**Communication Address of the Bidder:** \_\_\_\_\_

***[NB: No Scanned Signature will be entertained]***

***Bidders should submit the required supporting documents as mentioned above. Non-submission of required documents as listed above will lead to rejection of the bid.***

**TECH - 4**

**FORMAT FOR POWER OF ATTORNEY**

**(On Bidders Letter Head)**

I, \_\_\_\_\_, the \_\_\_\_\_ (Designation) of (Name of the Organization) in witness whereof certify that **<Name of person>** is authorized to execute the attorney on behalf of **<Name of Organization>**, **<Designation of the person>** of the company acting for and on behalf of the company under the authority conferred by the **< Notification/ Authority order no.>** Dated **<date of reference>** has signed this Power of attorney at **<place>** on this day of **<day><month>**, **<year>**.

The signatures of **<Name of person>** in whose favor authority is being made under the attorney given below are hereby certified.

**Name of the Authorized Representative:**

\_\_\_\_\_

**(Signature of the Authorized Representative with Date)**

**CERTIFIED:**

**Signature, Name & Designation of person executing attorney:**

***Address of the Bidder:***

Note: Board resolution confirming the Authority of the signatory to submit the proposals could also be provided as a substitute to the Power of Attorney.

**TECH - 5**

**(BIDDER'S PAST EXPERIENCE DETAILS)**

|   |                         |  |
|---|-------------------------|--|
| <b>Assignment Name:</b>   |                         | <b>Country:</b>  |
| <b>Location within Country:</b>                                   |                         | <b>Professional Staff Provided by Your Firm/Entity(profiles):</b>                |
| <b>Name of Client:</b>  |                         | <b>No of Staff:</b>  |
| <b>Address:</b>   |                         | <b>No of Staff-Months:</b>   |
| <b>Start Date:</b>  | <b>Completion Date:</b> | <b>Approx. Value of Services (in INR):</b>                                       |
| <b>Name of Associated Consultants, If Any:</b>                    |                         | <b>No of Months of Professional Staff Provided by Associated Consultants: NA</b> |
| <b>Name of Senior Staff Involved and Corresponding Positions:</b> |                         |  |
| <b>Narrative Description of Project:</b>                          |                         |  |
| <b>Description of Actual Services Provided by Your Staff:</b>     |                         |  |



**TECH - 6**

**INFORMATION REGARDING ANY CONFLICTING ACTIVITIES AND DECLARATION THERE OF**

***Are there any activities carried out by your agency which are of conflicting nature as mentioned in Section 2: [Information to the Bidder] under Eligibility Criteria: Para (5). If yes, please furnish details of any such activities.***

If no, please certify,

**IN BIDDER'S LETTER HEAD**

I, hereby declare that our agency is not indulged in any such activities which can be termed as the conflicting activities as mentioned in **Section 2: [Information to the Bidder] under Eligibility Criteria: Para (5)**.

I, also acknowledge that in case of misrepresentation of any of the information, our proposal / contract shall be rejected / terminated by the Client which shall be binding on us.

**Authorized Signatory [In full initials with Date and Seal]: \_\_\_\_\_**

**Communication Address of the Bidder: \_\_\_\_\_**

***Bidders should submit the required supporting documents as mentioned above. Non-submission of required documents as listed above will lead to rejection of the bid.***

**TECH - 7**

**Comments and Suggestions on the Terms of Reference / Scope of Work and Counterpart Staff and Facilities to be provided by the Client**

**A: On the Terms of Reference / Scope of Work:**

*[The consultant needs to present and justify in this section, if any modifications to the Terms of Reference he is proposing to improve performance in carrying out the assignment (such as deleting some activity considering unnecessary, or adding another, or proposing a different phasing of the activities / study process modifications). Such suggestions should be concise and to the point, and incorporated in the technical proposal. Modification / suggestion will not be taken into consideration without adequate justification. Any change in manpower resources will not be taken into consideration]*

**B: On Input and Facilities to be provide by the Client:**

*[Comment here on inputs and facilities to be provided by the Client with respect to the Scope of Work and Study Implementation]*

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

## **TECH - 8**

### **DESCRIPTION OF APPROACH, METHODOLOGY AND WORKPLAN TO UNDERTAKE THE ASSIGNMENT**

*[Technical approach, methodology and work plan are key components of the Technical Proposal. In this Section, bidder should explain his understanding of the scope and objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. Further, he should highlight the problems being addressed and their importance, and explain the technical approach to be adopted to address them. It is suggested to present the required information divided into following four sections]*

#### **A. Understanding of Scope, Objectives and Completeness of response**

Please explain your understanding of the scope and objectives of the assignment based on the scope of work, the technical approach, and the proposed methodology adopted for implementation of the tasks and activities to deliver the expected output(s), and the degree of detail of such output. ***Please do not repeat/copy the ToR here.***

#### **B. Description of Approach and Methodology:**

- Key guiding principles for the establishing PMU
- Understanding of the concept of institutional set up
- Review existing and Proposed framework
- Information matrix
- Highlight any challenges anticipated in delivering the expected outputs
- Approaches to overcome the challenges and meet the requirements of the assignment.
- Review Stakeholders Engagement/involvement
- Establishing system for Implementation Effectiveness
- Monitoring & Evaluation mechanism of programmes and interventions for better outcomes
- Check Validity and Reliability of results/outcome
- Dissemination of results to Policy Makers and other audiences
- Any other issues mentioned in the ToR

#### **C. Methodology to be adopted:**

Explaining of the proposed methodologies to be adopted highlighting of the compatibility of the same with the proposed approach. This includes:

- Overall research design for analysis of National Indicator Framework (NIF) and State Indicator Framework (SIF) Baseline documentation including thematic, goal wise, sector or area wise reports, presentation and other documents to be developed during the project period
- checklist capturing specific information areas would be developed
- Assessment Framework (process, output-impact log frame)
- Understanding and Appreciation of the assignment
- Desk research on primary and secondary data and interaction with primary and secondary stakeholders
- Qualitative and quantitative suggestive tools for data collection and analysis
- Field process protocol control
- Analysis of field data survey and preparation of report

- Suggestive note with parameters for guiding the programme implementing Departments/agencies to improve its efficiency, efficacy and targeting in each thematic area of interventions
- Any other issues mentioned in the ToR

**D. Staffing and Study Management Plan:**

The bidder should propose and justify the structure and composition of the team and should enlist the main activities under the assignment in respect of the Key Professionals responsible for it. Further, it is necessary to enlist of the activities under the proposed assignment with sub-activities (week wise). (Graphical representation)

**Authorized Signatory [In full and initials]:** \_\_\_\_\_  
**Name and Designation with Date and Seal:** \_\_\_\_\_

**NB: Bidders are requested to furnish the above information limiting it up to 5-7 pages only with Arial Font Size-10.**

**TECH - 9**

**Format of Curriculum Vitae (CV) for Proposed Key Professional**

**1. Proposed Position:**

*[For each position of key professional separate form Tech B-6 will be prepared]*

**2. Name of Firm:**

**3. Name of Staff:**

**4. Date of Birth:**

**5. Years with Firm:**

**6. Nationality:**

**7. Education:**

*[Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]*

**8. Membership in Professional Associations:**

**9. Other Trainings:**

**10. Countries of Work Experience:**

**11. Languages:**

*[For each language indicate proficiency: excellent, good, fair, or poor; in speaking, reading, and writing]*

**12. Employment Record:**

*[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held. For experience in **last ten years**, also give types of activities performed and Client references, where appropriate as per the prescribed format given below]*

| <b>From [Year]</b>  | <b>To [Year]</b> |
|---|------------------|
| <b>Employer Name:</b>   |                  |
| <b>Position Held:</b>   |                  |
| <b>Details of the TaskAssigned</b>                                |                  |
| <i>[List all tasks to be performed under this Assignment/job]</i> |                  |

**13. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned**

*[Among the Assignment/jobs in which the staff has been involved, indicate the following information for those Assignment/jobs that best illustrate staff capability to handle the tasks listed under point 12.]*

|                             |  |
|-----------------------------|--|
| <b>Name of the Project</b>  |  |
| <b>Year</b>                 |  |
| <b>Location</b>             |  |
| <b>Name of the Client</b>   |  |
| <b>Project Feature</b>      |  |
| <b>Position Held</b>        |  |
| <b>Activities Performed</b> |  |

**Certification:**

*I, the undersigned, certify that to the best of my knowledge and belief that this CV correctly describes my qualifications and past experiences. I will undertake this assignment for the full project duration in terms of roles and responsibilities assigned in the technical proposal or any agreed extension of activities thereof. I understand that any misstatement herein leads to disqualification of CV.*

**Date:**

**Signature of Key Professional with Date** \_\_\_\_\_

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

**NB: CV writeup restricted to 3 pages only with quality information relevant to the key professional requirements. The CVs needs to be jointly signed by the proposed professional and the authorized representative of the Bidder.**

**TECH – 10**

**PROPOSED WORKPLAN TO CARRY OUT THE ASSIGNMENT**

| <b>Week</b>   | <b>1</b> | <b>2</b> | <b>3</b> | <b>4</b> | <b>5</b> | <b>6</b> |
|---|----------|----------|----------|----------|----------|----------|
| <b><u>Sequence of Activities / Sub Activities</u></b> |          |          |          |          |          |          |
|   |          |          |          |          |          |          |
|   |          |          |          |          |          |          |
|   |          |          |          |          |          |          |
|   |          |          |          |          |          |          |
|   |          |          |          |          |          |          |

Indicate all main activities / sub activities of the proposed assignment including delivery of reports (Inception, Periodic Reports) and other associate sub-periodic activities

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

**TECH - 11**

**BID SECURITY DECLARATION IN LIEU OF BID SECURITY**

Date: \_\_\_\_\_

To,

**OSD-cum-Special Secretary to Government,  
Planning & Convergence Department  
Lok Seva Bhawan, Odisha State Secretariat  
Bhubaneswar, PIN-751001  
Odisha**

I/We understand that, according to the RFP conditions, bids must be supported by a Bid Security Declaration in lieu & Bid Security

If I/We declare that if we withdraw or modify the Bids during the period of validity etc.

I/We will be suspended for the time specified in the RFP and if I/We are awarded the contract and fail to sign the contract or fail to submit a performance security before the deadline defined in the request for proposals (RFP) document, they will be suspended for the period of time specified in the request for proposals document from being eligible to submit Bids/Proposals for contracts with the Procuring Entity.

Signed:

in the capacity of: (insert legal capacity of person signing the Bid Securing Declaration)

Dated on \_\_\_\_\_ day of (insert date of signing)



**SECTION: 5**

**FINANCIAL PROPOSAL**

**FIN-1**

**COVERING LETTER**

**(In Bidders Letter Head)**

[Location, Date]

To

**OSD-cum-Special Secretary to Government,  
Planning & Convergence Department  
Lok Seva Bhawan, Odisha State Secretariat  
Bhubaneswar, PIN-751001  
Odisha**

**Subject: Selection of Agency for Establishment of Project Management Unit (PMU) towards achieving SDG 2030 agenda in Odisha [FINANCIAL PROPOSAL]**

Sir

I, the undersigned, offer to provide the consulting services for [*Insert title of assignment*] in accordance with your Request for Proposal No. \_\_\_\_\_, Dated: \_\_\_\_\_. Our attached Financial Proposal is for the sum of [***Insert amount(s) in words and figures***].

The above quoted amount is inclusive of the taxes applicable as per GST Act. I do hereby undertake that, in the event of acceptance of our bid, the services shall be provided in respect to the terms and conditions as stipulated in the RFP document.

Our financial proposal shall be binding upon us subject to the modifications resulting from contract negotiations, up to expiration of the validity period of the proposal of **180 days**. I have carefully read and understood the terms and conditions of the RFP and do hereby undertake to provide the service accordingly.

I understand that you are not bound to accept any proposal you receive.

I remain,

Yours faithfully,

**Authorized Signatory [*In full and initials*]:**

**Name and Designation of Signatory with Date and Seal:**

**Address of the Bidder:**

—

\* *Amount must match with* FIN-2 Summary of financial Proposal, FIN-3- Breakdown of Remuneration of Key Professionals, FIN-4- Breakdown of Overhead Expenses

**FIN-2****SUMMARY OF FINANCIAL PROPOSAL**

|                                 |   |                      |                              |              |
|---------------------------------|---|----------------------|------------------------------|--------------|
| <b>Name of the Assignment :</b> |   |                      |                              |              |
| <b>Sl. No.</b>                  | <b>Fee Particulars</b>  | <b>Amount in INR</b> |                              |              |
| <b>A</b>                        | <b>Remuneration for Key Professionals</b>                     |                      |                              |              |
|                                 | <b>Description of Manpower</b>                                | <b>Qty</b>           | <b>Monthly Rate (in INR)</b> | <b>Total</b> |
| 1                               | Team Leader   | 1                    |                              |              |
| 2                               | Sector Lead-Environment                                       | 1                    |                              |              |
| 3                               | Sector Lead-Social  | 1                    |                              |              |
| 4                               | Sector Lead-Economic  | 1                    |                              |              |
| 5                               | Consultants   | 3                    |                              |              |
| 6                               | Analysts  | 3                    |                              |              |
| <b>B</b>                        | <b>Total Remuneration for Key Professionals</b>               |                      |                              |              |
| <b>C</b>                        | Overhead  |                      |                              |              |
| <b>D</b>                        | <b>Consulting Fee(B+C)</b>                                    |                      |                              |              |
| <b>E</b>                        | Taxes applicable as per GST Act@ _____% of Consulting Fee (D) |                      |                              |              |
| <b>Grand Total (INR) (D+E)</b>  |   |                      |                              |              |
| <b>In Words</b>                 |   |                      |                              |              |

**NB:**

1. Bidders shall submit the financial proposal as per the prescribed format given above in both figures and words, and signed by the Authorized Representative. In the event of any difference between figures and words, the amount indicated in words shall prevail.
2. Taxes will be paid by the Client as per the applicable rate under GST Act from time to time. Consultancy fee proposed for the assignment shall remain fixed till completion of the contract.

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date& Seal:** \_\_\_\_\_

**FIN-3**

**DETAIL BREAK-UP OF FEE OF KEY PROFESSIONALS**

| Sl.No           | Position                | Requirement | Name of Key Person | Monthly Fee in INR | Yearly Fee in INR | Total Fee in 36 months (INR) |
|-----------------|-------------------------|-------------|--------------------|--------------------|-------------------|------------------------------|
| 1               | Team Leader             | 1           |                    |                    |                   |                              |
| 2               | Sector Lead-Environment | 1           |                    |                    |                   |                              |
| 3               | Sector Lead-Social      | 1           |                    |                    |                   |                              |
| 4               | Sector Lead-Economic    | 1           |                    |                    |                   |                              |
| 5               | Consultants             | 3           |                    |                    |                   |                              |
| 6               | Analysts                | 3           |                    |                    |                   |                              |
| <b>Total</b>    |                         |             |                    |                    |                   |                              |
| <b>In Words</b> |                         |             |                    |                    |                   |                              |

Authorized Signatory [*In full and initials*]: \_\_\_\_\_

Name and Designation with Date& Seal: \_\_\_\_\_

**FIN-4**

**BREAKDOWN OF OVERHEAD EXPENSES**

| <b><u>Sl.No</u></b>       | <b><u>Description</u></b> | <b><u>Unit</u></b> | <b><u>Quantity</u></b> | <b><u>Unit Price in INR</u></b> | <b><u>Total Amount in INR</u></b> |
|---------------------------|---------------------------|--------------------|------------------------|---------------------------------|-----------------------------------|
| 1                         |                           |                    |                        |                                 |                                   |
| 2                         |                           |                    |                        |                                 |                                   |
| 3                         |                           |                    |                        |                                 |                                   |
| <b>Grand Total in INR</b> |                           |                    |                        |                                 |                                   |
| <b>In Words</b>           |                           |                    |                        |                                 |                                   |

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date& Seal:** \_\_\_\_\_

**SECTION-6**

**ANNEXURE**

**BID SUBMISSION CHECK LIST**

| Sino   | Description  | Submitted (Yes/No) | Page No. |
|--|--|--------------------|----------|
| <b>TECHNICAL PROPOSAL (ORIGINAL + 1COPY)</b> |  |                    |          |
| 1  | Filled in Bid Submission Check List ( <b>ANNEXURE-I</b> )  |                    |          |
| 2  | Covering Letter ( <b>TECH -1</b> )   |                    |          |
| 3  | Bid Processing Fee of <b>Rs. 10,000/-</b> in form to DD/ BC  |                    |          |
| 4  | Copy of Certificate of Incorporation / Registration of the Bidder  |                    |          |
| 5  | Copy of PAN  |                    |          |
| 6  | Copy of Goods and Services Tax Identification Number (GSTIN)   |                    |          |
| 7  | Copies of IT Returns for the last <b>3 FYs (17-18,18-19 &amp; 19-20)</b>   |                    |          |
| 8  | General Details of the Bidder ( <b>TECH - 2</b> )  |                    |          |
| 9  | Financial details of the bidder ( <b>TECH - 3</b> ) along with all the supportive documents such as copies of Profit – Loss Statement and Balance Sheet for the concerned period |                    |          |
| 10   | Power of Attorney ( <b>TECH - 4</b> ) in favour of the person signing the bid on behalf of the bidder.   |                    |          |
| 11   | List of completed assignments of similar nature (Past Experience Details) ( <b>TECH - 5</b> ) along with the copies of work orders for the respective assignments                |                    |          |
| 12   | Self-Declaration on Potential Conflict of Interest ( <b>TECH - 6</b> )   |                    |          |
| 13   | Comments and Suggestions ( <b>TECH – 7</b> )   |                    |          |
| 14   | Description of Approach, Methodology & Work Plan ( <b>TECH - 8</b> )   |                    |          |
| 15   | CV of Key Professionals ( <b>TECH – 9</b> )  |                    |          |
| 16   | Work Plan ( <b>TECH – 10</b> )   |                    |          |
| 17   | Bid Security Declaration Template ( <b>TECH -11</b> )  |                    |          |
| <b>FINANCIAL PROPOSAL (ORIGINAL)</b>         |  |                    |          |
| 1  | Covering Letter ( <b>FIN-1</b> )   |                    |          |

**Undertaking:**

- All the information have been submitted as per the prescribed format and procedure.
- Each part has been separately bound with no loose sheets and each page of all the two parts are page numbered along with Index Page.
- All pages of the proposal have been sealed and signed by the authorized representative.

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

**PERFORMANCE BANK GUARANTEE FORMAT**

To,

**OSD-cum-Special Secretary to Government,  
Planning & Convergence Department**

WHEREAS .....(Name and address of the Consultant) (hereinafter called “the Consultant”) has undertaken, in pursuance of RFP no..... dated ..... to undertake the service .....(description of services) (herein after called “the contract”).

AND WHEREAS it has been stipulated by \_\_\_\_\_(Name of the Client) in the said contract that the Consultant shall furnish you with a bank guarantee by a scheduled commercial bank recognized by you for the sum specified therein as security for compliance with its obligations in accordance with the contract;

AND WHEREAS we have agreed to give the supplier such a bank guarantee;

NOW THEREFORE we hereby affirm that we are guarantors and responsible to you, on behalf of the Consultant, up to a total of ..... (amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the consultant to be in default under the contract and without cavil or argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the consultant before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the consultant shall in any way release us from any liability under this guarantee and we hereby waive notice of any such change, addition or modification.

This performance bank guarantee shall be valid until the ..... day of .....,

Our branch at Bhubaneswar (Name & Address of the Bank) is liable to pay the guaranteed amount depending on the filing of claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our Bhubaneswar branch a written claim or demand and received by us at our Bhubaneswar branch on or before Dt.....otherwise bank shall be discharged of all liabilities under this guarantee thereafter.

.....  
**(Signature of the authorized officer of the Bank)**

.....  
**Name and designation of the officer**

.....  
**Seal, name & address of the Bank & Branch**